

## Client

Kimal Medical Systems is a global premier provider of customised procedure packs and medical device technology. Kimal are passionate about delivering healthcare innovation.



## Resources used

- Developed problem-solving skills for key people at all levels through Lean and Six Sigma
- Provided coaching support for completion of improvement projects in all functions
- Trained and coached newly appointed CI Manager

## Approach

Capella worked with Kimal to create and grow a Continuous Improvement culture throughout the business.. Together they designed and delivered a strategic improvement plan with the aim of upskilling key people across the business and improving KPIs in all key processes.

## Methodology

Lean and Six Sigma training along with facilitated Value Stream Mapping to identify gaps and prioritise improvement projects.



## Results

- **£2.1m saved** over 4 years
- **£11.5m sales safeguarded**
- **70 jobs safeguarded**
- Trained and coached:
  - 10 Yellow Belts
  - 18 Green Belts
  - 7 Black Belts
  - 8 Lean Practitioners
  - 1 CI Manager



“ We’re seeing some great results. People now have the skills to deliver sustainable improvements. This has been a really, really, successful programme. ”

Mark Jenner – Commercial Director